

# ELECTRONIC POLITICAL AND ISSUE ADVERTISING PUBLIC INSPECTION FILE CHECKLIST

This checklist must be completed for each federal, state, and local <u>political ad</u> or federal or state <u>issue</u> <u>ad</u> buy. These items must be placed in the station's Public Inspection File as soon as possible after they are available, and they must be maintained in the station's Public Inspection File for 2 years.

Candio	late/Issue		<i>N</i>	RCC	
	Dates (if one folder is used per		8/31/	RCC 12- 9/6/12	
	ate, a separate checklist must be eted for each flight)			•	
					<u>Initials</u>
1.	Executed Political/Issue Advertising Agreement (BPMHL-P3 or NAB PB-1	7)	Date:	8/29/12	(BR)
2.	Original contract showing requested time (when available)		Date:	8/7/12	BR
3.	Updated contracts as order changes.		Date:		
4.	Invoice of schedule as actually broadcast including amount of rebates given (exact date, time, class of time and amount		Date:	9/9/12	BR
	for each rebate), if any				
			Checklist Comp	oleted:	
		By:	Brian	Raughter	-
		Date:	9/17/12		

# AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and	Station and Location: Date:							
I, _Jon Ferrell do hereby request station time concerning the following issue:								
National Republican Congressional Committee-IE								
Time of Day, Broadcast Rotation or Days Class Times per Number Length Package Week of Weeks								
See Schedule	See Schedule	See Schedule	See Schedule	See Schedule	See Schedule			
Total Charges:								
This broadcast time will be used by: NRCC-IE								
Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"								
☐ Yes ☐ No								

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):
For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)
I represent that the payment for the above described broadcast time has been furnished by:
National Republican Congressional Committee-IE Keith Davis- Treasurer
and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:
a corporation; a committee; an association; or other unincorporated group.
The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):
THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BAS OF RACE OR ETHNICITY IN THE PLACMENT OF ADVERTISING.
I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least before the time of the scheduled broadcasts.
TO BE SIGNED BY ISSUE ADVERTISER
Date Signature TO3-U(3-4877  Contact Phone Number
TO BE SIGNED BY STATION REPRESENTATIVE
Accepted Accepted in Part Rejected
Brian Raughter Brian Raughter USY Signature Printed Name Title

Print Date 08/07/12

### CONTRACT



WTAE 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

www. the pitts burgh channel. com

And:

National Media Inc. 815 Slaters Lane Alexandria, VA 22314

	Contract / Rev	vision		Alt Order #	
	922513	1		07882020	
Product					
NRCC IE 2012					
Contract Dates	Estimate #				
08/31/12 - 09/06/12	2596				
Advertiser			Or	ginal Date	/ Revision
NRCC			C	8/07/12	/ 08/07/12
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broadcast			Cash
	Station	Accou	nt E	xecutive	Sales Office
	WTAE	Bob Cain			Eagle-Philadelp
	Special Hand	ling			
	<u>Demographic</u>				
	Adults 35+				
	IDB#	Advert	icor	Code	Product Code
	IUD#		1561	Code	
		155			426
	Agency Ref			<u>Advertiser</u>	Ref
				1	

Spots/

		Spots/		
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	Type Spots	Amount
N 1 WTAE 08/31/12 09/02/12 6-7am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 08/27/12 09/02/12F 1	6-7am <u>Rate</u> \$850.00	:30	NM 1	\$850.00
N         2         WTAE 09/03/12         09/06/12         6-7am News           Start Date         End Date         Weekdays         Spots/Week           Week: 09/03/12         09/09/12         M         1	6-7am <u>Rate</u> \$850.00	:30	NM 1	\$850.00
N       3       WTAE 09/03/12       09/06/12       6-7am News         Start Date       End Date       Weekdays       Spots/Week         Week:       09/03/12       09/09/12       -T       1	6-7am <u>Rate</u> \$850.00	:30	NM 1	\$850.00
N       4       WTAE 09/03/12       09/06/12       6-7am News         Start Date       End Date       Weekdays       Spots/Week         Week: 09/03/12       09/09/12      w       1	6-7am <u>Rate</u> \$850.00	:30	NM 1	\$850.00
N 5 WTAE 09/03/12 09/06/12 6-7am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12T 1	6-7am <u>Rate</u> \$850.00	:30	NM 1	\$850.00
N       6       WTAE 08/31/12       09/02/12       5-6pm News M-F         Start Date       End Date       Weekdays       Spots/Week         Week:       08/27/12       09/02/12      F       1	5-6pm <u>Rate</u> \$575.00	:30	NM 1	\$575.00
7 WTAE 09/03/12 09/03/12 5-6pm News M-F <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 M 1	5-6pm <u>Rate</u> \$575.00	:30	NM 1	\$575.00
8 WTAE 09/05/12 09/05/12 5-6pm News M-F <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12W 1	5-6pm <u>Rate</u> \$575.00	:30	NM 1	\$575.00
9 WTAE 09/06/12 09/06/12 5-6pm News M-F <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12T 1	5-6pm <u>Rate</u> \$575.00	:30	NM 1	\$575.00
N 10 WTAE 09/03/12 09/06/12 6-6:30pm News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 M 1	6-6:30pm <u>Rate</u> \$700.00	:30	NM 1	\$700.00
N 11 WTAE 09/03/12 09/06/12 6-6:30pm News	6-6:30pm	:30	NM 1	\$700.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

\$400.00



N 29 WTAE 09/02/12

09/02/12

Sun 8-10am News

WTAE 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

	Alt Order # 07882020
Contract Dates 08/31/12 - 09/06/12	Estimate # 2596

 Advertiser
 Original Date / Revision

 NRCC
 08/07/12 / 08/07/12

*Line Ch Start Data End Data Description	Stort/End Time	Spots/	Data To	Cnots	A mr =
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week	Rate Type	Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 09/03/12         09/09/12        w         1	<u>Rate</u> \$700.00				
N 12 WTAE 09/03/12 09/06/12 6-6:30pm News	6-6:30pm	:30	NM	1	\$700.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/03/12         09/09/12        T         1	<u>Rate</u> \$700.00				
N 13 WTAE 09/03/12 09/06/12 Inside Edition	7-7:30pm	:30	NM	1	\$650.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 09/03/12 09/09/12 M 1	\$650.00				
N 14 WTAE 09/03/12 09/06/12 Inside Edition	7-7:30pm	:30	NM	1	\$650.00
Start Date End Date Weekdays Spots/Week Week: 09/03/12 09/09/12W 1	<u>Rate</u> \$650.00				
N 15 WTAE 08/31/12 09/02/12 Entertainment Tonight	7:30-8pm	:30	NM	1	\$650.00
Start Date End Date Weekdays Spots/Week	Rate	.55	14171		Ψ030.00
Week: 08/27/12 09/02/12F 1	\$650.00				
N 16 WTAE 09/03/12 09/06/12 Entertainment Tonight	7:30-8pm	:30	NM	1	\$650.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 09/03/12 09/09/12 -T 1	\$650.00				
17 WTAE 09/06/12 09/06/12 Entertainment Tonight Start Date End Date Weekdays Spots/Week	7:30-8pm Rate	:30	NM	1	\$650.00
Week: 09/03/12	\$650.00				
D 18 WTAE 09/05/12 09/05/12 Wed ABC Prime C	10-11pm	:30	NM	0	\$0.00
D 19 WTAE 09/06/12 09/06/12 Thur ABC Prime C	10-11pm	:30	NM	0	\$0.00
N 20 WTAE 08/31/12 09/02/12 M-Sun 11pm News	M-Su 11-11:35pm	:30	NM	1	\$1,300.00
Start DateEnd DateWeekdaysSpots/WeekWeek: 08/27/1209/02/12F1	<u>Rate</u> \$1,300.00				
N 21 WTAE 09/03/12 09/06/12 M-Sun 11pm News	M-Su 11-11:35pm	:30	NM	1	\$1,300.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 09/03/12 09/09/12 M 1	\$1,300.00				
N 22 WTAE 09/03/12 09/06/12 M-Sun 11pm News Start Date End Date Weekdays Spots/Week	M-Su 11-11:35pm	:30	NM	1	\$1,300.00
Start Date End Date Weekdays Spots/Week Week: 09/03/12 09/09/12 -T 1	<u>Rate</u> \$1,300.00				
N 23 WTAE 09/03/12 09/06/12 M-Sun 11pm News	M-Su 11-11:35pm	:30	NM	1	\$1,300.00
Start Date	Rate				.,,
Week: 09/03/12 09/09/12W 1	\$1,300.00				
N 24 WTAE 09/03/12 09/06/12 M-Sun 11pm News	M-Su 11-11:35pm	:30	NM	1	\$1,300.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/03/12         09/09/12        T         1	<u>Rate</u> \$1,300.00				
N 25 WTAE 08/31/12 09/02/12 M-Sun 11pm News	M-Su 11-11:35pm	:30	NM	1	\$1,300.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 08/27/12 09/02/12S 1	\$1,300.00				
D 26 WTAE 08/31/12 08/31/12 The View	11am-noon	:30	NM	0	\$0.00
N 27 WTAE 08/31/12 08/31/12 6-7am News	6-7am	:30	NM	1	\$750.00
Start Date         End Date         Weekdays         Spots/Week           Week: 08/27/12         09/02/12        F         1	<u>Rate</u> \$750.00				
N 28 WTAE 09/03/12 09/06/12 6-7am News	6-7am	:30	NM	4	\$3,000.00
Start Date End Date Weekdays Spots/Week	Rate				,
Week: 09/03/12 09/09/12 MTWT 4	\$750.00				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

8-10am

08/07/12

08/07/12



WTAE 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

	Contract / Revision 922513 /	Alt Order # 07882020
Contract Dates 08/31/12 - 09/06/12	Product NRCC IE 2012	Estimate # 2596
Advertiser	0	riginal Date / Revision

Spots/ Ch Start Date End Date Description Start/End Time Days Length Week Rate Type Spots Amount \*Line **End Date** Spots/Week Rate Start Date Weekdays Week: 08/27/12 \$400.00 09/02/12 -----:30 NM ABC College Football 12pm-7pm PENN \$ 1 \$2,000.00 30 WTAE 09/01/12 09/01/12 Spots/Week **End Date** Start Date Weekdays Rate \$2,000.00 Week: 08/27/12 09/02/12 N 31 WTAE 09/06/12 09/06/12 5-6pm News M-F 5-6pm :30 NM 1 \$575.00 **End Date** Spots/Week Start Date Weekdays Rate Week: 09/03/12 \$575.00 09/09/12 ---T---1 :30 NM 32 WTAE 09/01/12 09/01/12 Sat Early News 6-630p / 7-730p 1 \$450.00 Spots/Week **End Date** Start Date Weekdays Rate \$450.00 Week: 08/27/12 09/02/12 ----S-1 :30 NM 33 WTAE 09/06/12 09/06/12 Thur ABC Prime B 9-10pm 1 \$2,400.00 Start Date **End Date** Weekdays Spots/Week Rate \$2,400.00 Week: 09/03/12 09/09/12 ---T---1 :30 NM 34 WTAE 09/02/12 09/02/12 Sun ABC Prime A 7-8pm 1 \$1,500.00 Spots/Week **End Date** Start Date Weekdays Rate Week: 08/27/12 09/02/12 ----S \$1,500.00 35 WTAE 09/02/12 Sun ABC Prime Other Prime Other :30 NM 1 \$1,500.00 09/02/12 Start Date **End Date** Weekdays Spots/Week Rate Week: 08/27/12 09/02/12 ----S \$1,500.00 1 36 WTAE 08/31/12 6-6:30pm :30 NM \$700.00 08/31/12 6-6:30pm News 1 **End Date** Weekdays Spots/Week Start Date Rate Week: 08/27/12 09/02/12 ----F--1 \$700.00 WTAE 09/04/12 09/04/12 6-6:30pm News 6-6:30pm :30 NM 1 \$700.00 Spots/Week Start Date **End Date** Weekdays Rate \$700.00 Week: 09/03/12 09/09/12 1 37 \$33,675.00 Totals

**NRCC** 

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 -09/06/1	2 37	\$33,675.00	\$28,623.75
Totals	37	\$33,675.00	\$28,623.75

Signature:	Date:	

(\* Line Transactions: N = New, E = Edited, D = Deleted)

## TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### 1. BILLING AND PAYMENTS

(a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.

(b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

#### 2. TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- (d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### 3. OMISSION OF BROADCAST

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

#### 4. PREEMPTIONS

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

#### 5. FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

#### 6. AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

#### 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

#### CONSEQUENTIAL DAMAGES

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

#### 9. GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

- (b) The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial materials and other property furnished by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in connection with broadcasts except after its prior approval.
- Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so a relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.
- (d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.
- (e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]

www.thepittsburghchannel.com

\$700.00

# **WTAE**

400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

And:

National Media Inc. 815 Slaters Lane Alexandria, VA 22314

Weekdays

6-6:30pm News

Start Date

11 WTAE 09/03/12

Week: 09/03/12

**End Date** 

09/09/12

09/06/12

Spots/Week

COI	NTR	ACT

	Contract / Rev	vision		Alt Order #	
	922513	/		07882020	
Product					
NRCC IE 2012					
Contract Dates	Estimate #				
08/31/12 - 09/06/12	2596				
Advertiser			<u>Ori</u>	ginal Date	/ Revision
NRCC			0	8/07/12	/ 08/07/12
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broadcast			Cash
	<u>Station</u>	Account Executive		xecutive	Sales Office
	WTAE	Bob Ca	ain		Eagle-Philadelp
	Special Handl	ing			
	Demographic				
	Adults 35+				
	IDB#	Adverti	iser	Code	Product Code
		155			426
	Agency Ref			Advertiser	Ref

Spots/

*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	Type Spots	Amount
N 1 WTAE 08/31/12 09/02/12 6-7am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 08/27/12 09/02/12F 1	6-7am <u>Rate</u> \$850.00	:30	NM 1	\$850.00
N         2         WTAE 09/03/12         09/06/12         6-7am News           Start Date         End Date         Weekdays         Spots/Week           Week: 09/03/12         09/09/12         M         1	6-7am <u>Rate</u> \$850.00	:30	NM 1	\$850.00
N         3         WTAE 09/03/12         09/06/12         6-7am News           Start Date         End Date         Weekdays         Spots/Week           Week: 09/03/12         09/09/12         -T         1	6-7am <u>Rate</u> \$850.00	:30	NM 1	\$850.00
N         4         WTAE 09/03/12         09/06/12         6-7am News           Start Date         End Date         Weekdays         Spots/Week           Week: 09/03/12         09/09/12        W         1	6-7am <u>Rate</u> \$850.00	:30	NM 1	\$850.00
N         5         WTAE 09/03/12         09/06/12         6-7am News           Start Date         End Date         Weekdays         Spots/Week           Week:         09/03/12         09/09/12        T         1	6-7am <u>Rate</u> \$850.00	:30	NM 1	\$850.00
N       6       WTAE 08/31/12       09/02/12       5-6pm News M-F         Start Date       End Date       Weekdays       Spots/Week         Week:       08/27/12       09/02/12      F       1	5-6pm <u>Rate</u> \$575.00	:30	NM 1	\$575.00
7 WTAE 09/03/12 09/03/12 5-6pm News M-F <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 M 1	5-6pm <u>Rate</u> \$575.00	:30	NM 1	\$575.00
8 WTAE 09/05/12 09/05/12 5-6pm News M-F <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12W 1	5-6pm <u>Rate</u> \$575.00	:30	NM 1	\$575.00
9 WTAE 09/06/12 09/06/12 5-6pm News M-F  Start Date	5-6pm <u>Rate</u> \$575.00	:30	NM 1	\$575.00
N 10 WTAE 09/03/12 09/06/12 6-6:30pm News	6-6:30pm	:30	NM 1	\$700.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Rate

\$700.00

6-6:30pm



**WTAE** 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

Contract / Revision Alt Order # 07882020 922513

**Contract Dates** Estimate # Product 08/31/12 - 09/06/12 NRCC IE 2012 2596

Advertiser	Original Date / Revision			
NRCC	08/07/12 / 08/07/12			

Start Clark   End Date   End Date   Description   Start Clark   Start			Spots/			
Very	*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	TypeS	pots	Amount
Start Date   End Date   Meekdays   Spots/Week   S700.00						
Week: 09/03/12   09/09/12  T   1   \$700.00   NM   1   \$650.00			:30	NM	1	\$700.00
N 13 WTAE 0910312						
Mexic   09/03/12   09/06/12   0		7-7:30pm	:30	NM	1	\$650.00
N 14 WTAE 09/03/12   09/06/12   Inside Edition   7-7:30pm   30   NM   1   \$650.00						
Start Date   End Date   Weekdays   Spots/Week   Rate   Section   Start Date   End Date   Weekdays   Spots/Week   Rate   Section   Start Date   End Date   Weekdays   Spots/Week   Section   Sectio			:30	NM	1	\$650.00
N   15 WTAE 08/31/12   09/02/12   Entertainment Tonight   Sobis/Week	Start Date	Rate	.00			<b>4</b> 000.00
Start Date   End Date   Weekdays   Spots/Week   S650.00   NM   1   \$650.00	1756KI 66760712					<b>\$</b> 050.00
N   16   WTAE 09/03/12   09/06/12   Entertainment Tonight   T-30-8pm   30   NM   1   \$650.00		·	:30	NM	1	\$650.00
Note			,			
Week: 09/03/12   09/09/12   Entertainment Toright Start Date   End Date Weekdays Spots/Week Spots/Week   Sp			:30	NM	1	\$650.00
Name						
Neek   09/03/12   09/05/12   09		an annual series	:30	NM	1	\$650.00
D 18 WTAE 09/05/12   09/05/12   Wed ABC Prime C   10-11pm   :30   NM   0   \$0.00						
N 20 WTAE 09/03/12   09/06/12   Thur ABC Prime C   10-11pm   :30   NM   0   \$0.00			:30	NM	0	\$0.00
N 21 WTAE 09/03/12   09/06/12   M-Sun 11pm News   M-Su 11-11:35pm   :30   NM   1   \$1,300.00			:30	NM	0	\$0.00
N 21   WTAE 09/03/12   09/06/12   M-Sun 11pm News   M-Sun 11-11:35pm   :30   NM   1   \$1,300.00		M-Su 11-11:35pm	:30	NM	1	\$1,300.00
Start Date   End Date   O9/09/12   M-Sun 11pm News   M-Su 11-11:35pm   :30   NM   1   \$1,300.00				- 1		
N 22   WTAE 09/03/12   09/06/12   M-Sun 11pm News   M-Su 11-11:35pm   :30   NM   1   \$1,300.00	N 21 WTAE 09/03/12 09/06/12 M-Sun 11pm News	M-Su 11-11:35pm	:30	NM	1	\$1,300.00
N 22   WTAE 09/03/12   D9/06/12   M-Sun 11pm News   M-Su 11-11:35pm   30   NM   1   \$1,300.00     N 23   WTAE 09/03/12   D9/06/12   M-Sun 11pm News   M-Su 11-11:35pm   30   NM   1   \$1,300.00     N 24   WTAE 09/03/12   D9/06/12   M-Sun 11pm News   M-Su 11-11:35pm   30   NM   1   \$1,300.00     N 24   WTAE 09/03/12   D9/06/12   M-Sun 11pm News   M-Su 11-11:35pm   30   NM   1   \$1,300.00     N 24   WTAE 09/03/12   D9/06/12   M-Sun 11pm News   M-Su 11-11:35pm   30   NM   1   \$1,300.00     N 25   WTAE 08/31/12   D9/09/12   D9/02/12   D9/02/12   M-Sun 11pm News   M-Su 11-11:35pm   30   NM   1   \$1,300.00     N 25   WTAE 08/31/12   D9/02/12   D9/02/12   D9/02/12   M-Sun 11pm News   M-Su 11-11:35pm   30   NM   1   \$1,300.00     N 26   WTAE 08/31/12   D9/02/12   D9/06/12   D9/02/12   D9/02/12   D9/02/12   D9/06/12   D9/02/12   D9/02/12   D9/02/12   D9/02/12   D9/06/12   D9/02/12   D9/02/12   D9/06/12   D9/06/12   D9/08/02/12   D9/				- 1		
N 23 WTAE 09/03/12   09/06/12   M-Sun 11pm News   M-Su 11-11:35pm   30   NM   1   \$1,300.00	N 22 WTAE 09/03/12 09/06/12 M-Sun 11pm News	M-Su 11-11:35pm	:30	NM	1	\$1,300.00
N 23 WTAE 09/03/12						
N 24   WTAE 09/03/12   09/06/12   M-Sun 11pm News   N-Su 11-11:35pm   30   NM   1   \$1,300.00	<del>-</del>		.30	NM	1	\$1,300,00
N 24 WTAE 09/03/12 09/06/12 M-Sun 11pm News M-Su 11-11:35pm 30 NM 1 \$1,300.00  \[ \frac{\text{Start Date}}{\text{Start Date}} \frac{\text{End Date}}{\text{Doy/03/12}} \frac{\text{Veekdays}}{\text{Spots/Week}} \frac{\text{Spots/Week}}{\text{Spots/Week}} \frac{\text{Rate}}{\text{\$1,300.00}} \]  \[ \text{N 25 WTAE 08/31/12 09/02/12 M-Sun 11pm News M-Su 11-11:35pm} & :30  \text{NM} & 1  \text{\$1,300.00} \]  \[ \text{Veek: 08/27/12 09/02/12 M-Sun 11pm News M-Su 11-11:35pm}  \text{\$1,300.00} \]  \[ \text{D 26 WTAE 08/31/12 09/02/12 Proving 1 Text News M-Su 11-11:35pm}  \text{\$1,300.00}   \text{\$1,300.00}  \	Start Date End Date Weekdays Spots/Week	Rate	.00			Ψ1,000.00
Start Date   End Date   O9/09/12   O9/09/1						<b>#</b> 4 000 00
Week: 09/03/12         09/09/12        T         1         \$1,300.00           N 25 WTAE 08/31/12 09/02/12 End Date Week days Week: 08/27/12 09/02/12         Weekdays Spots/Week Nate Start Date Weekdays Spots/Week Nate Start Date Week 09/02/12         Weekdays Spots/Week Nate Start Date Weekdays Nate Start Date Weekdays Spots/Week Nate Start Date Week: 08/27/12 09/02/12         11am-noon 30 NM 1         30 NM 1         \$750.00           N 27 WTAE 08/31/12 08/31/12 08/31/12 6-7am News Week: 08/27/12 09/02/12         6-7am 30 NM 1         \$750.00           N 28 WTAE 09/03/12 09/02/12F- 1 \$750.00         \$750.00           N 28 WTAE 09/03/12 09/06/12 6-7am News Start Date End Date Weekdays Spots/Week Week: 09/03/12 09/09/12         6-7am News Rate Rate Rate Week: 09/03/12 09/09/12         30 NM 4         \$3,000.00			:30	NM	7	\$1,300.00
Start Date Week:         End Date 09/02/12         WeekdaysS         Spots/Week 1,300.00         Rate \$1,300.00           D 26 WTAE 08/31/12 08/31/12 08/31/12 The View         11am-noon         :30         NM         0         \$0.00           N 27 WTAE 08/31/12 08/31/12 08/31/12 08/31/12 08/31/12 6-7am News         6-7am         :30         NM         1         \$750.00           Start Date Week: 08/27/12 09/02/12F-         1 \$750.00         \$750.00         NM         4         \$3,000.00           N 28 WTAE 09/03/12 09/09/12 End Date Weekdays Start Date Week: 09/03/12 09/09/12 MTWT         Spots/Week Rate Rate Week: 09/03/12 09/09/12 MTWT         1         \$750.00						
Week:         08/27/12         09/02/12        S         1         \$1,300.00           D 26         WTAE 08/31/12         08/31/12         The View         11am-noon         :30         NM         0         \$0.00           N 27         WTAE 08/31/12         08/31/12         6-7am News         6-7am         :30         NM         1         \$750.00           Start Date Week:         08/27/12         09/02/12        F         1         \$750.00           N 28         WTAE 09/03/12         09/06/12         6-7am News         6-7am         :30         NM         4         \$3,000.00           Start Date Week:         End Date 09/03/12         Weekdays MTWT         A         Rate 8/750.00         Rate 8/750.00         NM         4         \$3,000.00	and the property of the complete of the comple		:30	NM	1	\$1,300.00
N 27 WTAE 08/31/12 08/31/12 08/31/12 6-7am News       6-7am       :30       NM       1 \$750.00         Start Date Week: 08/27/12 09/02/12 09/02/12 09/02/12F       Week \$\frac{\text{Rate}}{\$\text{						
Start Date Week:         End Date 09/02/12         Weekdays F         Spots/Week 1         Rate \$750.00           N 28 WTAE 09/03/12 09/06/12 6-7am News Start Date Week: 09/03/12 09/09/12         6-7am News Spots/Week MTWT         6-7am 4 \$750.00         :30         NM         4 \$3,000.00	D 26 WTAE 08/31/12 08/31/12 The View	11am-noon	:30	NM	0	\$0.00
Week: 08/27/12       09/02/12      F       1       \$750.00         N 28 WTAE 09/03/12 09/06/12 6-7am News       6-7am       :30       NM       4       \$3,000.00         Start Date Week: 09/03/12 09/09/12       Weekdays Spots/Week Rate Week: 09/03/12       Rate WTWT       4       \$750.00			:30	NM	1	\$750.00
Start Date         End Date         Weekdays         Spots/Week         Rate           Week: 09/03/12         09/09/12         MTWT         4         \$750.00						
Week: 09/03/12 09/09/12 MTWT 4 \$750.00			:30	NM	4	\$3,000.00
			:30	NM	1	\$400.00

<sup>(\*</sup> Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



www.thepittsburghchannel.com

**WTAE** Pittsburgh, PA 15221

400 Ardmore Blvd. (412)242-4300

Contract / Revision Alt Order # 922513 07882020 **Contract Dates Product** Estimate #

08/31/12 - 09/06/12 NRCC IE 2012 2596 Advertiser Original Date / Revision

08/07/12 / 08/07/12 **NRCC** 

*Line Ch Start Date End Date Description	Start/End Time	Spots Days Length Week		Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week:         08/27/12         09/02/12        S         1	Rate \$400.00	Days Length Week	rate Type	Орого	Amount
N 30 WTAE 09/01/12 09/01/12 ABC College Football  Start Date End Date Weekdays Spots/Week  Week: 08/27/12 09/02/12S- 1	12pm-7pm PENN \$ <u>Rate</u> \$2,000.00	:30	NM	1	\$2,000.00
N 31 WTAE 09/06/12 09/06/12 5-6pm News M-F  Start Date End Date Weekdays Spots/Week Week: 09/03/12 09/09/12T 1	5-6pm <u>Rate</u> \$575.00	:30	NM	1	\$575.00
N 32 WTAE 09/01/12 09/01/12 Sat Early News  Start Date End Date Weekdays Spots/Week Week: 08/27/12 09/02/12S- 1	6-630p / 7-730p <u>Rate</u> \$450.00	:30	NM	1	\$450.00
N 33 WTAE 09/06/12 09/06/12 Thur ABC Prime B  Start Date End Date Weekdays Spots/Week Week: 09/03/12 09/09/12T 1	9-10pm <u>Rate</u> \$2,400.00	:30	NM	1	\$2,400.00
N         34         WTAE 09/02/12         09/02/12         Sun ABC Prime A           Start Date         End Date         Weekdays         Spots/Week           Week: 08/27/12         09/02/12        S         1	7-8pm <u>Rate</u> \$1,500.00	:30	NM	1	\$1,500.00
N         35         WTAE 09/02/12         09/02/12         Sun ABC Prime Other           Start Date         End Date         Weekdays         Spots/Week           Week: 08/27/12         09/02/12        S         1	Prime Other <u>Rate</u> \$1,500.00	:30	NM	1	\$1,500.00
N 36 WTAE 08/31/12 08/31/12 6-6:30pm News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 08/27/12 09/02/12F 1	6-6:30pm <u>Rate</u> \$700.00	:30	NM	1	\$700.00
N 37 WTAE 09/04/12 09/04/12 6-6:30pm News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -T 1	6-6:30pm <u>Rate</u> \$700.00	:30	NM	1	\$700.00
	OCENS, COMPANY ROSENSKY SKILLED VICTORIA VICTORIA (1888)	Tot	als	37	\$33,675.00

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 -09/06/12	37	\$33,675.00	\$28,623.75
Totals	37	\$33,675.00	\$28,623.75

Signature:	Date:	
The state of the s		

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.

## TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### 1. BILLING AND PAYMENTS

- (a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- (b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

#### 2. TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- (d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### OMISSION OF BROADCAST

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

#### 4. PREEMPTIONS

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

#### 5. FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

#### 6. AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

#### 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

#### 8. CONSEQUENTIAL DAMAGES

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

#### GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

(b)	The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial
materials and other property furnis	hed by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in
connection with broadcasts excep	after its prior approval.

- Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to the media buying service.
- (d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.
- (e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]





WTAE 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

And:

National Media Inc. 815 Slaters Lane Alexandria, VA 22314

Contract / Revision Alt Order # 922513 07882020 1 1 **Product NRCC IE 2012 Contract Dates** Estimate # 08/31/12 - 09/06/12 2596 Advertiser Original Date / Revision NRCC 06/19/12 / 09/06/12 Billing Cycle Billing Calendar Cash/Trade EOM/EOC **Broadcast** Cash Station Account Executive Sales Office WTAE **Bob Cain** Eagle-Philadelp Special Handling Demographic Adults 35+ IDB# Advertiser Code **Product Code** 155 426 Agency Ref Advertiser Ref

Spots/ \*Line Ch Start Date End Date Description Start/End Time Days Length Week Rate Type Spots Amount WTAE 08/31/12 09/02/12 6-7am News 6-7am :30 MM \$850.00 Start Date **End Date** Spots/Week Weekdays Rate Week: 08/27/12 09/02/12 ----F--\$850.00 WTAE 09/03/12 09/06/12 6-7am News 6-7am :30 NM 1 \$850.00 Start Date **End Date** Weekdays Spots/Week Rate Week: 09/03/12 09/09/12 M-\$850.00 1 WTAE 09/03/12 09/06/12 6-7am News 6-7am :30 NM \$850.00 Start Date **End Date** Weekdays Spots/Week Rate Week: 09/03/12 09/09/12 -T----1 \$850.00 WTAE 09/03/12 09/06/12 6-7am News 6-7am :30 NM 1 \$850.00 Start Date **End Date** Spots/Week <u>Weekdays</u> Rate Week: 09/03/12 09/09/12 --W----1 \$850.00 WTAE 09/03/12 09/06/12 6-7am News 6-7am :30 NM \$850.00 Start Date **End Date** Weekdays Spots/Week Rate Week: 09/03/12 09/09/12 ---T---\$850.00 6 WTAE 08/31/12 09/02/12 5-6pm News M-F 5-6pm :30 NM \$575.00 **End Date** Start Date Spots/Week Weekdays <u>Rate</u> Week: 08/27/12 09/02/12 ---F--\$575.00 WTAE 09/03/12 09/03/12 5-6pm News M-F 5-6pm :30 NM \$575.00 Start Date End Date Weekdays Spots/Week Rate Week: 09/03/12 09/09/12 \$575.00 1 8 WTAE 09/05/12 09/05/12 5-6pm News M-F 5-6pm :30 MM 1 \$575.00 Spots/Week Start Date **End Date** Weekdays Rate Week: 09/03/12 09/09/12 -W---\$575.00 WTAE 09/06/12 09/06/12 5-6pm News M-F 5-6pm :30 NM 1 \$575.00 Start Date **End Date** Spots/Week Weekdays Rate Week: 09/03/12 09/09/12 \$575.00 WTAE 09/03/12 09/06/12 6-6:30pm News 6-6:30pm :30 NM 1 \$700.00 Start Date **End Date** Weekdays Spots/Week Rate Week: 09/03/12 09/09/12 M--\$700.00 11 WTAE 09/03/12 09/06/12 6-6:30pm News 6-6:30pm :30 NM \$700.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)



www.thepittsburghchannel.com

**WTAE** 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

Contract / Revision Alt Order # 922513 07882020 Contract Dates Product Estimate # 08/31/12 - 09/06/12 NRCC IE 2012 2596

Advertiser Original Date / Revision NRCC 06/19/12 / 09/06/12

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type	Snoto	Amount
Start Date	Rate	Day's Longin Week Rate	туре	Spois	Amount
Week:         09/03/12         09/09/12        w         1           12         WTAE 09/03/12         09/06/12         6-6:30pm News           Start Date         End Date         Weekdays         Spots/Week           Week:         09/03/12         09/09/12        T         1	\$700.00 6-6:30pm <u>Rate</u> \$700.00	:30	NM	1	\$700.00
13 WTAE 09/03/12 09/06/12 Inside Edition  Start Date End Date Weekdays Spots/Week Week: 09/03/12 09/09/12 M 1	7-7:30pm <u>Rate</u> \$650.00	:30	NM	1	\$650.00
14 WTAE 09/03/12 09/06/12 Inside Edition <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12w 1	7-7:30pm <u>Rate</u> \$650.00	:30	NM	1	\$650.00
15 WTAE 08/31/12 09/02/12 Entertainment Tonight <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 08/27/12 09/02/12F 1	7:30-8pm <u>Rate</u> \$650.00	:30	NM	1	\$650.00
16       WTAE 09/03/12       09/06/12       Entertainment Tonight         Start Date       End Date       Weekdays       Spots/Week         Week: 09/03/12       09/09/12       -T       1	7:30-8pm <u>Rate</u> \$650.00	:30	NM	1	\$650.00
17 WTAE 09/06/12       09/06/12       Entertainment Tonight         Start Date       End Date       Weekdays       Spots/Week         Week: 09/03/12       09/09/12      T       1	7:30-8pm <u>Rate</u> \$650.00	:30	NM	1	\$650.00
20       WTAE 08/31/12       09/02/12       M-Sun 11pm News         Start Date       End Date       Weekdays       Spots/Week         Week:       08/27/12       09/02/12      F       1	M-Su 11-11:35pm <u>Rate</u> \$1,300.00	:30	NM	1	\$1,300.00
21       WTAE 09/03/12       09/06/12       M-Sun 11pm News         Start Date       End Date       Weekdays       Spots/Week         Week: 09/03/12       09/09/12       M       1	M-Su 11-11:35pm <u>Rate</u> \$1,300.00	:30	NM	1	\$1,300.00
22       WTAE 09/03/12       09/06/12       M-Sun 11pm News         Start Date       End Date       Weekdays       Spots/Week         Week: 09/03/12       09/09/12       -T       1	M-Su 11-11:35pm <u>Rate</u> \$1,300.00	:30	NM	1	\$1,300.00
23 WTAE 09/03/12 09/06/12 M-Sun 11pm News  Start Date End Date Weekdays Spots/Week Week: 09/03/12 09/09/12W 1	M-Su 11-11:35pm <u>Rate</u> \$1,300.00	:30	NM	1	\$1,300.00
24       WTAE 09/03/12       09/06/12       M-Sun 11pm News         Start Date       End Date       Weekdays       Spots/Week         Week: 09/03/12       09/09/12      T       1	M-Su 11-11:35pm <u>Rate</u> \$1,300.00	:30	NM	1	\$1,300.00
25         WTAE 08/31/12         09/02/12         M-Sun 11pm News           Start Date         End Date         Weekdays         Spots/Week           Week: 08/27/12         09/02/12        S         1	M-Su 11-11:35pm <u>Rate</u> \$1,300.00	:30	NM	1	\$1,300.00
27       WTAE 08/31/12       08/31/12       6-7am News         Start Date       End Date       Weekdays       Spots/Week         Week:       08/27/12       09/02/12      F       1	6-7am <u>Rate</u> \$750.00	:30	NM	1	\$750.00
28 WTAE 09/03/12 09/06/12 6-7am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 MTWT 4	6-7am <u>Rate</u> \$750.00	:30	NM	4	\$3,000.00
29       WTAE 09/02/12       09/02/12       Sun 8-10am News         Start Date       End Date       Weekdays       Spots/Week         Week: 08/27/12       09/02/12      S       1	8-10am <u>Rate</u> \$400.00	:30	NM	1	\$400.00
E 30 WTAE 09/01/12 09/01/12 ABC College Football <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	12pm-7pm PENN ( Rate	:30	NM	0	\$0.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise

specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



www.thepittsburghchannel.com

**WTAE** 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

	Contract / Revision 922513 / 1	Alt Order # 07882020
Contract Dates 08/31/12 - 09/06/12	Product NRCC IE 2012	Estimate # <b>2596</b>
Advertiser NRCC	<u>C</u>	Original Date / Revision 06/19/12 / 09/06/12

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 08/27/12         09/02/12        S-         1           Spot Ch         Date Range         Description           1 WTAE         08/27/12-09/02/12         ABC College Football           Credited         Credited	Rate \$2,000.00	Weekdays Length Rate	Type NM	Amount
31 WTAE 09/06/12 09/06/12 5-6pm News M-F  Start Date	5-6pm <u>Rate</u> \$575.00	:30	<b>NM</b> 1	\$575.00
32         WTAE 09/01/12         09/01/12         Sat Early News           Start Date         End Date         Weekdays         Spots/Week           Week:         08/27/12         09/02/12        S-         1	6-630p / 7-730p <u>Rate</u> \$450.00	:30	<b>NM</b> 1	\$450.00
33         WTAE 09/06/12         09/06/12         Thur ABC Prime B           Start Date         End Date         Weekdays         Spots/Week           Week:         09/03/12         09/09/12        T         1	9-10pm <u>Rate</u> \$2,400.00	:30	<b>NM</b> 1	\$2,400.00
34         WTAE 09/02/12         09/02/12         Sun ABC Prime A           Start Date         End Date         Weekdays         Spots/Week           Week:         08/27/12         09/02/12        S         1	7-8pm <u>Rate</u> \$1,500.00	:30	<b>NM</b> 1	\$1,500.00
35         WTAE 09/02/12         09/02/12         Sun ABC Prime Other           Start Date         End Date         Weekdays         Spots/Week           Week:         08/27/12         09/02/12        S         1	Prime Other <u>Rate</u> \$1,500.00	:30	NM 1	\$1,500.00
36 WTAE 08/31/12 08/31/12 6-6:30pm News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 08/27/12 09/02/12F 1	6-6:30pm <u>Rate</u> \$700.00	:30	<b>NM</b> 1	\$700.00
37 WTAE 09/04/12 09/04/12 6-6:30pm News  Start Date End Date Weekdays Spots/Week  Week: 09/03/12 09/09/12 -T 1	6-6:30pm <u>Rate</u> \$700.00	:30	<b>NM</b> 1	\$700.00
		Totals	36	\$31,675.00

Time Period # of Spots **Gross Amount Net Amount** 08/27/12 -09/06/12 36 \$31,675.00 \$26,923.75 Totals 36 \$31,675.00 \$26,923.75

Signature: Date	:
-----------------	---

<sup>(\*</sup> Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

# TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### 1. BILLING AND PAYMENTS

- (a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- (b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

#### 2. TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- (d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### 3. OMISSION OF BROADCAST

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

#### 4. PREEMPTIONS

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

#### 5. FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

#### 3. AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

#### 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

#### 8. CONSEQUENTIAL DAMAGES

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

#### GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof

materials and other property furnis	The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial shed by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in
connection with broadcasts except	after its prior approval.

(c) Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.

(d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.

(e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]





**WTAE** 400 Ardmore Blvd. Pittsburgh, PA 15221 Main: (412)242-4300 Billing: (781)433-4283

**Invoice Month** Invoice Period Invoice # Invoice Date 922513-1 09/09/12 September 2012 08/27/12 - 09/06/12

Sales Office **Account Executive** Sales Region Station

WTAE	Bob Cain	Eagle-Philadelph National
	ID., de	-t ITationata Number

Advertiser Estimate Number Product NRCC IE 2012 2596 **NRCC** 

> Alt Order # Flight Dates Order# 922513 07882020 08/31/12 - 09/06/12 Billing Type Billing Calendar Deal# Cash Broadcast

Special Handling

IDB# Advertiser Code **Product Code** 155 426

Agency Ref Advertiser Ref

Billing Address:

National Media Inc. **Attention: Accounts Payable** 815 Slaters Lane Alexandria, VA 22314

Send Payment To: **WTAE** P.O. Box 26887 Lehigh Valley, PA 18002-6887

						i .	Spots/	Dete	<b>T</b>	
	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
1	08/31/12	09/02/12	6-7am News	6-7am	F	:30	1	\$850.00	NM	
	Weeks: Spots: # C	Start Date 08/27/12 h Day Air	End Date MTWTFSS 09/02/12F Date Air Time Des	- 1	<u>Rate</u> \$850.00 Start/End Time	Lengt	h Ad-ID	51		Rate Type
			/31/12 6:28 AM 6-7a		6-7am	:3	0 NRCCPA12	0831		\$850.00 NM
2	9/03/12	09/06/12	6-7am News	6-7am	M	:30	1	\$850.00	NM	
		<u>Start Date</u> 09/03/12 h <u>Day Air</u> TAE M 09		- 1 cription	Rate \$850.00 <u>Start/End Time</u> 6-7am		<u>h</u> <u>Ad-ID</u> 0 NRCCPA12	0831		<u>Rate</u> <u>Type</u> \$850.00 NM
3	09/03/12	09/06/12	6-7am News	6-7am	-T	:30	1	\$850.00	NM	
	Weeks:	Start Date 09/03/12 h <u>Day Air</u> TAE Tu 09/	09/09/12 -T Date <u>Air Time</u> <u>Des</u>	- 1 cription	Rate \$850.00 Start/End Time 6-7am		h <u>Ad-ID</u> 0 NRCCPA12	0821		Rate Type
	1 VV	TAETU 09	0.26 AIVI 0-78			.3	U NRCCPA12			\$850.00 NM
4	09/03/12	09/06/12	6-7am News	6-7am	W	:30	1	\$850.00	NM	
	Weeks:	Start Date 09/03/12	End Date 09/09/12 MTWTFSS		<u>Rate</u> \$850.00					
	Spots: # Cl	h <u>Day Air</u> TAE W 09			Start/End Time 6-7am		h Ad-ID 0 NRCCPA12	0831		<u>Rate Type</u> \$850.00 NM
5	09/03/12	09/06/12	6-7am News	6-7am	T	:30	1	\$850.00	NM	
		<u>Start Date</u> 09/03/12 h <u>Day Air</u> TAE Th 09/	09/09/12T <u>Date Air Time Des</u>	- 1 cription	Rate \$850.00 Start/End Time 6-7am		h <u>Ad-ID</u> 0 NRCCPA12	0831		<u>Rate</u> <u>Type</u> \$850.00 NM
6	08/31/12	09/02/12	5-6pm News M-F	5-6pm	F	:30	1	\$575.00	NM	A
	Weeks:	Start Date 08/27/12	End Date MTWTFSSF		<u>Rate</u> \$575.00					
	Spots: # CI 1 W		Date         Air Time         Des           /31/12         5:28 PM 5-6p		Start/End Time 5-6pm		h <u>Ad-ID</u> 0 NRCCPA12	0831	x = 0	<u>Rate</u> <u>Type</u> \$575.00 NM



P.O. Box 26887 Lehigh Valley, PA 18002-6887

Invoice # Invoice Date **Invoice Month** Invoice Period 922513-1 09/09/12 September 2012 08/27/12 - 09/06/12

Advertiser	Product	Estimate Number
NRCC	NRCC IE 2012	2596

www.the	epittsburghcha	annel.com								
Line S	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Туре	
7 (	09/03/12	09/03/12	5-6pm News M-F	5-6pm	M	:30	1	\$575.00	NM	
V	Veeks:	Start Date 09/03/12	End Date MTWTFSS 09/09/12 M	Spots/Week	<u>Rate</u> \$575.00					
S	Spots: <u>#</u> Ch 1 W	Day A		<u>ption</u>	Start/End Time 5-6pm		h <u>Ad-ID</u> 0 NRCCPA1	20831		Rate Type \$575.00 NM
8 0	09/05/12	09/05/12	5-6pm News M-F	5-6pm	W	:30	1	\$575.00	NM	
V	Veeks:	Start Date 09/03/12	End Date MTWTFSSW	Spots/Week 1	<u>Rate</u> \$575.00					
S	Spots: <u>#</u> Ch 1 W		<u>ir Date</u> <u>Air Time</u> <u>Descri</u> 9/05/12 5:22 PM 5-6pm		Start/End Time 5-6pm		h Ad-ID 0 NRCCPA1	20831		<u>Rate</u> <u>Type</u> \$575.00 <b>N</b> M
9 0	09/06/12	09/06/12	5-6pm News M-F	5-6pm	T	:30	1	\$575.00	NM	
V	Veeks:	Start Date 09/03/12	End Date MTWTFSST	Spots/Week 1	<u>Rate</u> \$575.00					
S	pots: <u>#</u> Ch 1 W7	Day Ai TAE Th 09			Start/End Time 5-6pm		h Ad-ID 0 NRCCPA12	20831	9	<u>Rate</u> <u>Type</u> \$575.00 NM
10 0	09/03/12	09/06/12	6-6:30pm News	6-6:30pm	M	:30	1	\$700.00	NM	
V	Veeks:	Start Date 09/03/12	End Date MTWTFSS 09/09/12 M	Spots/Week 1	<u>Rate</u> \$700.00					
Sı	pots: <u>#</u> Ch 1 WT		<u>Air Time</u> <u>Descri</u> 9/03/12 6:11 PM 6-6:30	otion	Start/End Time 6-6:30pm		h <u>Ad-ID</u> O NRCCPA12	20831		<u>Rate</u> <u>Type</u> \$700.00 NM
11 0	9/03/12	09/06/12	6-6:30pm News	6-6:30pm	W	:30	1	\$700.00	NM	
W	/eeks:	Start Date 09/03/12	End Date MTWTFSS 09/09/12W	Spots/Week	<u>Rate</u> \$700.00					
Sp	pots: <u>#</u> Ch 1 WT			otion	Start/End Time 6-6:30pm		<u>Ad-ID</u> ) NRCCPA12	0831		<u>Rate Type</u> \$700.00 NM
12 0	9/03/12	09/06/12	6-6:30pm News	6-6:30pm	T	:30	1	\$700.00	NM	
W		Start Date 09/03/12	End Date MTWTFSS 09/09/12T	Spots/Week	<u>Rate</u> \$700.00					
Sp	oots: <u>#</u> Ch 1 WT			otion	Start/End Time 6-6:30pm		<u>Ad-ID</u> ) NRCCPA12	0831		<u>Rate</u> <u>Type</u> \$700.00 NM
13 09	9/03/12	09/06/12	Inside Edition	7-7:30pm	M	:30	1	\$650.00	NM	
		Start Date 09/03/12	End Date MTWTFSS 09/09/12 M	Spots/Week 1	<u>Rate</u> \$650.00					
Sp	oots: <u>#</u> Ch 1 WT/	Day Air AEM 09/	<u>Date</u> <u>Air Time</u> <u>Descrip</u> /03/12 7:13 PM Inside E		Start/End Time 7-7:30pm		Ad-ID NRCCPA12	0831	ti .	<u>Rate Type</u> \$650.00 NM
14 09	9/03/12	09/06/12	Inside Edition	7-7:30pm	W	:30	1	\$650.00	NM	
	(	Start Date 09/03/12	End Date MTWTFSSW	Spots/Week 1	<u>Rate</u> \$650.00					
Sp	oots: <u>#</u> Ch 1 WT/	<u>Day</u> <u>Air</u> AEW 09/	Date Air Time Descrip 7:29 PM Inside E		Start/End Time 7-7:30pm	<u>Length</u> :30	Ad-ID NRCCPA120	0831		Rate Type \$650.00 NM
15 08	3/31/12	09/02/12	Entertainment Tonight	7:30-8pm	F	:30	1	\$650.00	NM	
	(	Start Date 08/27/12	End Date MTWTFSSF	Spots/Week 1	<u>Rate</u> \$650.00					
Sp	ots: <u>#</u> Ch 1 WTA		Date Air Time Description 31/12 7:46 PM Entertain	nment Tonight	Start/End Time 7:30-8pm	Length :30	Ad-ID NRCCPA120	0831		<u>Rate</u> <u>Type</u> \$650.00 NM

INVOICE



Send Payment To:
WTAE
P.O. Box 26887
Lehigh Valley, PA 18002-6887

| Invoice # | Invoice Date | Invoice Month | Invoice Period | 922513-1 | O9/09/12 | September 2012 | O8/27/12 - O9/06/12

Advertiser	Product	Estimate Number
NRCC	NRCC IE 2012	2596

www.t	hepittsburghcha	nnel.com								
Lino	Start Date	End Data	Description	Start/End Time	MTWTESS	Length	Spots/ Week	Rate	Туре	
	08/31/12	09/02/12	Entertainment Tonight	7:30-8pm	MTWTFSS	:30	1	\$650.00	NM	
16	09/03/12	09/06/12	Entertainment Tonight	7:30-8pm	-T	:30	1	\$650.00	NM	
	Weeks:	Start Date 09/03/12	09/09/12 -T	Spots/Week 1	<u>Rate</u> \$650.00					
	Spots: # Ch 1 WT	Day Air AE Tu 09/			Start/End Time 7:30-8pm		th <u>Ad-ID</u> 30 NRCCPA1	.20831		<u>Rate</u> <u>Type</u> \$650.00 NM
17	09/06/12	09/06/12	Entertainment Tonight	7:30-8pm	T	:30	1	\$650.00	NM	
	Weeks:	Start Date 09/03/12	End Date MTWTFSS 09/09/12T	Spots/Week 1	<u>Rate</u> \$650.00					
	Spots: # Ch 1 WT	<u>Day Air</u> AE Th 09/			Start/End Time 7:30-8pm		th <u>Ad-ID</u> 30 NRCCPA1	20831		<u>Rate</u> <u>Type</u> \$650.00 NM
20	08/31/12	09/02/12	M-Sun 11pm News	M-Su 11-11:35pm	F	:30	1	\$1,300.00	NM	
	Weeks:	Start Date 08/27/12	End Date MTWTFSS 09/02/12F	Spots/Week 1	Rate \$1,300.00					
	Spots: # Ch 1 WT		<u>Date</u> <u>Air Time</u> <u>Descrip</u> /31/12 11:32 PM M-Sun		Start/End Time M-Su 11-11:35p		th <u>Ad-ID</u> 30 NRCCPA1	20831		Rate Type \$1,300.00 NM
21	09/03/12	09/06/12	M-Sun 11pm News	M-Su 11-11:35pm	M	:30	1	\$1,300.00	NM	
	Weeks:	Start Date 09/03/12	End Date MTWTFSS 09/09/12 M	Spots/Week	<u>Rate</u> \$1,300.00					
	Spots: # Ch	Day Air	<u>Date</u> <u>Air Time</u> <u>Descrip</u> 03/12 11:34 PM M-Sun 1	tion	Start/End Time M-Su 11-11:35p		th Ad-ID 30 NRCCPA1	20021		Rate Type
22	09/03/12	09/06/12	M-Sun 11pm News	M-Su 11-11:35pm		:30	1	\$1,300.00	NM	\$1,300.00 NM
	Weeks:	Start Date	End Date MTWTFSS	Spots/Week	Rate					
		09/03/12	09/09/12 -T	1	\$1,300.00					
	Spots: # Ch 1 WT	<u>Day Air</u> AE Tu 09/	Date Air Time Descript 04/12 11:20 PM M-Sun 1		Start/End Time M-Su 11-11:35p		<u>th Ad-ID</u> 30 NRCCPA1	20831		Rate Type \$1,300.00 NM
23	09/03/12	09/06/12	M-Sun 11pm News	M-Su 11-11:35pm	W	:30	1	\$1,300.00	NM	
		Start Date 09/03/12	End Date MTWTFSS 09/09/12W	Spots/Week 1	Rate \$1,300.00	-				-
	Spots: # Ch	Day Air	Date Air Time Descript		Start/End Time					Rate Type
	1 WT		05/12     11:51 PM M-Sun 1 ork Program Runover	1pm News	M-Su 11-11:35p	m :3	0 NRCCPA1	20831		\$1,300.00 NM
24	09/03/12	09/06/12	M-Sun 11pm News	M-Su 11-11:35pm	Т	:30	1	\$1,300.00	NM	
		Start Date 09/03/12	End Date MTWTFSS 09/09/12T	Spots/Week 1	<u>Rate</u> \$1,300.00			**************************************		
	Spots: # Ch	Day Air			Start/End Time		th Ad-ID			Rate Type
	1 WT		06/12     11:36 PM M-Sun 1 ork Program Runover	1pm News	M-Su 11-11:35p	m :3	0 NRCCPA1	20831		\$1,300.00 NM
25	08/31/12	09/02/12	M-Sun 11pm News	M-Su 11-11:35pm	S	:30	1	\$1,300.00	NM	
		Start Date 08/27/12	End Date MTWTFSS 09/02/12S	Spots/Week 1	<u>Rate</u> \$1,300.00					
	Spots: # Ch	Day Air			Start/End Time M-Su 11-11:35p		h <u>Ad-ID</u> NRCCPA1	20831		Rate Type \$1,300.00 NM
07	08/31/12	08/31/12	6-7am News	6-7am	F	:30	1	\$750.00	NM	



Weeks:

Start Date End Date

**MTWTFSS** 

WTAE
P.O. Box 26887

Lehigh Valley, PA 18002-6887

 Invoice #
 Invoice Date
 Invoice Month
 Invoice Period

 922513-1
 09/09/12
 September 2012
 08/27/12 - 09/06/12

Advertiser	Product	Estimate Number
NRCC	NRCC IE 2012	2596

ww.thepittsburghch	nannel.com					Spots/			
ine Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
Weeks: Spots: <u>#</u> C 1 W		09/02/12F	1 cription	<u>Rate</u> \$750.00 <u>Start/End Time</u> 6-7am		th <u>Ad-ID</u> 30 NRCCPA12	0831		<u>Rate</u> <u>Type</u> \$750.00 NN
28 09/03/12	09/06/12	6-7am News	6-7am	MTWT	:30	4	\$750.00	NM	
1 W 3 W	/TAEM 09 /TAETu 09 /TAEW 09	09/09/12 MTWT	4 cription m News m News m News	Rate \$750.00 <u>Start/End Time</u> 6-7am 6-7am 6-7am 6-7am	:3 :3	th Ad-ID 80 NRCCPA12 80 NRCCPA12 80 NRCCPA12	0831 0831		Rate Type \$750.00 NN \$750.00 NN \$750.00 NN \$750.00 NN
29 09/02/12	09/02/12	Sun 8-10am News	8-10am	S	:30	1	\$400.00	NM	
Weeks: Spots: <u>#</u> C 1 W	Start Date 08/27/12 th <u>Day Ai</u> /TAE Su 09	09/02/12S ir Date <u>Air Time</u> Des	1	Rate \$400.00 <u>Start/End Time</u> 8-10am		th <u>Ad-ID</u> 30 NRCCPA12	0831		<u>Rate</u> <u>Type</u> \$400.00 NM
30 09/01/12	09/01/12	ABC College Footba	II 12pm-7pm PENN	ISS-	:30	1	\$2,000.00	NM	
Weeks: Spots: <u>#</u> C 1 W	Start Date 08/27/12 th <u>Day Ai</u> /TAE Sa 09 Credited	09/02/12S- ir Date <u>Air Time</u> <u>Des</u> 9/01/12 <i>ABC</i>	1	Rate \$2,000.00 Start/End Time 12pm-7pm PEN		th Ad-ID			<u>Rate Type</u> \$2,000.00 NN
31 09/06/12	09/06/12	5-6pm News M-F	5-6pm	T	:30	1	\$575.00	NM	
Weeks: Spots: <u>#</u> C 1 W		09/09/12T	1 cription	<u>Rate</u> \$575.00 <u>Start/End Time</u> 5-6pm		th <u>Ad-ID</u> 30 NRCCPA12	0831		<u>Rate</u> <u>Type</u> \$575.00 <b>N</b> M
32 09/01/12	09/01/12	Sat Early News	6-630p / 7-730p	S-	:30	1	\$450.00	NM	9
	Start Date 08/27/12 h <u>Day Ai</u> /TAE Sa 09	09/02/12S- r Date <u>Air Time</u> Des	1 cription	<u>Rate</u> \$450.00 <u>Start/End Time</u> 6-630p / 7-730p		th Ad-ID 30 NRCCPA12	0831		<u>Rate</u> <u>Type</u> \$450.00 NM
33 09/06/12	09/06/12	Thur ABC Prime B	9-10pm	T	:30	1	\$2,400.00	NM	
Weeks: Spots: <u>#</u> C 1 W	<u>Start Date</u> 09/03/12 h <u>Day Ai</u> /TAE Th 09	09/09/12T r Date <u>Air Time</u> Des	1	<u>Rate</u> \$2,400.00 <u>Start/End Time</u> 9-10pm		th <u>Ad-ID</u> 30 NRCCPA12	0831		<u>Rate</u> <u>Type</u> \$2,400.00 NM
34 09/02/12	09/02/12	Sun ABC Prime A	7-8pm	S	:30	1	\$1,500.00	NM	
Weeks: Spots: # C 1 W	<u>Start Date</u> 08/27/12 h <u>Day Ai</u> /TAE Su 09	09/02/12S r Date	1 cription	Rate \$1,500.00 <u>Start/End Time</u> 7-8pm		th Ad-ID 30 NRCCPA12	0831		<u>Rate</u> <u>Type</u> \$1,500.00 NM
35 09/02/12	09/02/12	Sun ABC Prime Other	er Prime Other	S	:30	1	\$1,500.00	NM	

INVOICE

Rate

Spots/Week



WTAE:TV
IPITTEBURGH
www.thepittsburghchannel.com

WTAE
P.O. Box 26887
Lehigh Valley, PA 18002-6887

 Invoice #
 Invoice Date
 Invoice Month
 Invoice Period

 922513-1
 09/09/12
 September 2012
 08/27/12 - 09/06/12

Advertiser	Product	Estimate Number
NRCC	NRCC IE 2012	2596

Spetal

						Spots/			
Line Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
35 09/02/12	09/02/12	Sun ABC Prime Other	Prime Other	S	:30	1	\$1,500.00	NM	
Spots: <u>#</u> C		09/02/12S <u>Date Air Time</u> <u>Descrir</u> /02/12 9:22 PM Sun AE		\$1,500.00 <u>Start/End Time</u> Prime Other		<u>h Ad-ID</u> 0 NRCCPA12	20831		<u>Rate</u> <u>Type</u> \$1,500.00 NM
36 08/31/12	08/31/12	6-6:30pm News	6-6:30pm	F	:30	1	\$700.00	NM	
Weeks: Spots: # C		End Date MTWTFSS 09/02/12F T Date Air Time Descrip /31/12 6:12 PM 6-6:30r		Rate \$700.00 Start/End Time 6-6:30pm		h Ad-ID	20817	*	<u>Rate</u> <u>Type</u> \$700.00 NM
37 09/04/12	09/04/12	6-6:30pm News	6-6:30pm	-T	:30	1	\$700.00	NM	
Weeks: Spots: <u>#</u> C 1 W		End Date MTWTFSS 09/09/12 -T Date Air Time Descrip /04/12 6:14 PM 6-6:30p		Rate \$700.00 Start/End Time 6-6:30pm		h <u>Ad-ID</u> 0 NRCCPA12	20831	÷	<u>Rate</u> <u>Type</u> \$700.00 NM
				Total Spots	;	36			
Payment T	erms 30	Days					Gross Total cy Commission et Amount Due	!	\$31,675.00 \$4,751.25 \$26,923.75

INVOICE